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LogPoint names Trustmarque Certified Gold partner in the UK

LogPoint is expanding its network of certified partners in the UK with Trustmarque to address the growing requirement for efficient Cybersecurity services and SIEM solutions.

Copenhagen & London – March 10, 2021 – LogPoint, the Modern SIEM and UEBA company, today announced Trustmarque, headquartered in York, as a certified Gold Partner. Trustmarque is part of Capita IT and Networks, one of the UK's largest providers of digital infrastructure supporting over 3 million users nationwide.

"Trustmarque sees LogPoint as a market leader and a very innovative SIEM

provider, both in terms of technology and in terms of market approach and license model. As such LogPoint is an obvious addition to our portfolio of products," says James Holton, Head of Sales, Cyber Security at Trustmarque. "Trustmarque is very strong in the Public Sector market, and many of our customers are aware of the need for a SIEM. But a big obstacle is the way most SIEM vendors price their software," says Holton.

Most SIEM vendors are pricing their systems based on volume, typically events per second (EPS) or data volume (GB). This makes SIEM cost extremely unpredictable as data volumes soars and digital infrastructures and services are expanded. And while this was true prior to the Covid19 crisis, the pandemic has only increased demand for digital self-service and efficient work from home solutions across the public and the private sector.

"In response, LogPoint offers a node-based licensing model that drastically improves the customers' ability to predict and control the total cost of ownership for their SIEM. In contrast to other solutions, you'll know the exact price of your LogPoint SIEM years ahead. Also, we deliver unique time-to-value, helping customers avoid lengthy implementation periods" says Russell Poole, Regional Director for LogPoint UK&I.

LogPoint's Modern [SIEM](#) and [UEBA](#) solutions provide customers real-time situational awareness of cyber threats in their IT infrastructure. LogPoint collects security information from across the entire network and uses advanced analytics and machine learning to detect threats effectively and prevent breaches.

"We're thrilled to have Trustmarque on board, and together we can make a significant contribution to safeguard the UK society from the growing Cyberthreat. LogPoint has a significant customer base across the UK and Ireland engaging with all market sectors, with specific offerings aligned to NHS trusts, councils, and local government. We are looking forward to further expand this footprint in collaboration with Trustmarque," says Russell Poole.

Headquartered in Copenhagen, LogPoint serves more than 1,000 customers worldwide with offices in Denmark, the UK, U.S, France, Germany, Norway, and Sweden. LogPoint believes in the value of partnership and works in concert with more than 60 certified partners, MSSPs and distributors across the globe to address the growing SIEM and UEBA market.

LogPoint is recognized as a visionary in the [Gartner Magic Quadrant for SIEM](#) and is a three-time Gartner Peer Insights Customers' Choice for Security Information and Event Management.

About Trustmarque:
Trustmarque is an award-winning IT partner that delivers customer-centric IT solutions that deliver better outcomes. For over 30 years we've empowered our customers to work smarter and run their businesses more effectively, with long-standing relationships in the public and private sectors. We're part of Capita IT and Networks, one of the UK's largest providers of digital infrastructure, supporting over 3 million users.For more information, visit www.trustmarque.com
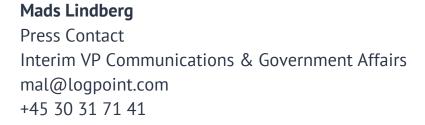

About LogPoint
LogPoint is committed to creating the best SIEM in the world. We enable [organizations](#) to convert data into actionable intelligence: supporting [cybersecurity](#), [compliance](#), [IT operations](#), and [business analytics](#). LogPoint's Modern [SIEM](#) with[UEBA](#) provides advanced analytics and AI-driven automation capabilities that enable our customers to securely build-, manage, and transform their businesses. Our [flat licensing model](#), based on nodes rather than data volume, drastically reduces the cost of deploying a SIEM solution on-premise, in the cloud or as an MSSP. LogPoint is easy to implement and offers unparalleled time-to-value. And don't just take our word for it. [1.000+ customers agree](#), our service is consistently receiving a 96% customer satisfaction rating. For more information, visit www.logpoint.com.

Contacts

Mads Lindberg
Press Contact
Interim VP Communications & Government Affairs
mal@logpoint.com
+45 30 31 71 41

Mads Lindberg
Press Contact
Interim VP Communications & Government Affairs
mal@logpoint.com
+45 30 31 71 41

Maimouna Corr Fonsbøl
Press Contact
PR Manager
PR & Communications

Maimouna Corr Fonsbøl
Press Contact
PR Manager
PR & Communications
mcf@logpoint.com
+45 25 66 82 98

Maimouna Corr Fonsbøl
Press Contact
PR Manager
PR & Communications
mcf@logpoint.com
+45 25 66 82 98

Maimouna Corr Fonsbøl
Press Contact
PR Manager
PR & Communications
mcf@logpoint.com
+45 25 66 82 98

Maimouna Corr Fonsbøl
Press Contact
Head of PR
PR & Communications
mcf@logpoint.com
+45 25 66 82 98